

FY21 Results Quarterly Summary

\$m					FY21
	Q1	Q2	Q3	Q4	
Revenue					
US	5,050	4,654	5,598	6,176	21,478
Canada	322	283	318	391	1,314
Continuing operations	5,372	4,937	5,916	6,567	22,792
Adj. Operating profit					
US	472	350	560	688	2,070
Canada	23	13	12	28	76
Central costs	(11)	(13)	(13)	(17)	(54)
Continuing operations	484	350	559	699	2,092
Adj. EBITDA (Continuing)	524	391	602	742	2,259

FY22 Results Quarterly Summary

\$m					FY22
	Q1	Q2	Q3	Q4	
Revenue					
US	6,418	6,172	6,938		
Canada	385	336	346		
Continuing operations	6,803	6,508	7,284		
Adj. Operating profit					
US	752	576	736		
Canada	34	23	20		
Central costs	(19)	(11)	(9)		
Continuing operations	767	588	747		
Adj. EBITDA (Continuing)	814	648	795		

Quarterly revenue breakdown

	2022		2021		2022		2021	
	Q1	Q1	Q1	Q1	Q1	Q1	Q1	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	24.5%	3.3%	25.2%	3.3%	13.9%	3.5%		
Sales Days / other	-	(1.6%)	-	(1.6%)	-	(1.6%)		
Underlying growth	24.5%	1.7%	25.2%	1.7%	13.9%	1.9%		
Acquisitions / Divestments	1.8%	1.4%	1.9%	1.5%	-	-		
Total growth at Constant Currency	26.3%	3.1%	27.1%	3.2%	13.9%	1.9%		
FX	0.3%	-	-	-	5.7%	0.3%		
Total growth at Actual Rates	26.6%	3.1%	27.1%	3.2%	19.6%	2.2%		

	2022		2021		2022		2021	
	Q2	Q2	Q2	Q2	Q2	Q2	Q2	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	28.5%	3.6%	29.4%	3.4%	13.8%	7.9%		
Sales Days / other	1.8%	(0.1%)	1.8%	-	3.3%	(1.6%)		
Underlying growth	30.3%	3.5%	31.2%	3.4%	17.1%	6.3%		
Acquisitions / Divestments	1.4%	1.7%	1.4%	1.8%	-	-		
Total growth at Constant Currency	31.7%	5.2%	32.6%	5.2%	17.1%	6.3%		
FX	0.1%	0.2%	-	-	1.6%	2.5%		
Total growth at Actual Rates	31.8%	5.4%	32.6%	5.2%	18.7%	8.8%		

	2022		2021		2022		2021	
	Q3	Q3	Q3	Q3	Q3	Q3	Q3	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	23.1%	20.9%	23.7%	20.1%	11.3%	35.2%		
Sales Days / other	(1.6%)	1.6%	(1.6%)	1.6%	(1.8%)	1.6%		
Underlying growth	21.5%	22.5%	22.1%	21.7%	9.5%	36.8%		
Acquisitions / Divestments	1.7%	1.5%	1.8%	1.6%	-	-		
Total growth at Constant Currency	23.2%	24.0%	23.9%	23.3%	9.5%	36.8%		
FX	(0.1%)	0.5%	-	-	(0.7%)	15.4%		
Total growth at Actual Rates	23.1%	24.5%	23.9%	23.3%	8.8%	52.2%		

	2022		2021		2022		2021	
	Q4	Q4	Q4	Q4	Q4	Q4	Q4	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth		23.6%		23.8%		20.1%		
Sales Days / other		(1.6%)		(1.5%)		(1.6%)		
Underlying growth		22.0%		22.3%		18.5%		
Acquisitions / Divestments		1.3%		1.3%		-		
Total growth at Constant Currency		23.3%		23.6%		18.5%		
FX		0.7%		-		12.3%		
Total growth at Actual Rates		24.0%		23.6%		30.8%		

	2022		2021		2022		2021	
	FY	FY	FY	FY	FY	FY	FY	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth		13.0%		12.8%		15.8%		
Sales Days / other		(0.5%)		(0.4%)		(1.0%)		
Underlying growth		12.5%		12.4%		14.8%		
Acquisitions / Divestments		1.5%		1.5%		-		
Total growth at Constant Currency		14.0%		13.9%		14.8%		
FX		0.3%		-		6.5%		
Total growth at Actual Rates		14.3%		13.9%		21.3%		