

FY 2021 Results Quarterly Summary

\$m					FY21
	Q1	Q2	Q3	Q4	
Revenue					
US	5,050	4,654	5,598	6,176	21,478
Canada	322	283	318	391	1,314
Continuing operations	5,372	4,937	5,916	6,567	22,792
Adj. Operating profit					
US	472	350	560	688	2,070
Canada	23	13	12	28	76
Central costs	(11)	(13)	(13)	(17)	(54)
Continuing operations	484	350	559	699	2,092
Adj. EBITDA (Continuing)	524	391	602	742	2,259

FY 2022 Results Quarterly Summary

\$m					FY22
	Q1	Q2	Q3	Q4	
Revenue					
US	6,418	6,172	6,938	7,539	27,067
Canada	385	336	346	432	1,499
Continuing operations	6,803	6,508	7,284	7,971	28,566
Adj. Operating profit					
US	752	576	736	829	2,893
Canada	34	23	20	35	112
Central costs	(19)	(11)	(9)	(15)	(54)
Continuing operations	767	588	747	849	2,951
Adj. EBITDA (Continuing)	814	648	795	896	3,153

Quarterly revenue breakdown

	2022		2021		2022		2021	
	Q1		Q1		Q1		Q1	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	24.5%	3.3%	25.2%	3.3%	13.9%	3.5%		
Sales Days / other	-	(1.6%)	-	(1.6%)	-	(1.6%)		
Underlying growth	24.5%	1.7%	25.2%	1.7%	13.9%	1.9%		
Acquisitions / Divestments	1.8%	1.4%	1.9%	1.5%	-	-		
Total growth at Constant Currency	26.3%	3.1%	27.1%	3.2%	13.9%	1.9%		
FX	0.3%	-	-	-	5.7%	0.3%		
Total growth at Actual Rates	26.6%	3.1%	27.1%	3.2%	19.6%	2.2%		

	2022		2021		2022		2021	
	Q2		Q2		Q2		Q2	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	28.5%	3.6%	29.4%	3.4%	13.8%	7.9%		
Sales Days / other	1.8%	(0.1%)	1.8%	-	3.3%	(1.6%)		
Underlying growth	30.3%	3.5%	31.2%	3.4%	17.1%	6.3%		
Acquisitions / Divestments	1.4%	1.7%	1.4%	1.8%	-	-		
Total growth at Constant Currency	31.7%	5.2%	32.6%	5.2%	17.1%	6.3%		
FX	0.1%	0.2%	-	-	1.6%	2.5%		
Total growth at Actual Rates	31.8%	5.4%	32.6%	5.2%	18.7%	8.8%		

	2022		2021		2022		2021	
	Q3		Q3		Q3		Q3	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	23.1%	20.9%	23.7%	20.1%	11.3%	35.2%		
Sales Days / other	(1.6%)	1.6%	(1.6%)	1.6%	(1.8%)	1.6%		
Underlying growth	21.5%	22.5%	22.1%	21.7%	9.5%	36.8%		
Acquisitions / Divestments	1.7%	1.5%	1.8%	1.6%	-	-		
Total growth at Constant Currency	23.2%	24.0%	23.9%	23.3%	9.5%	36.8%		
FX	(0.1%)	0.5%	-	-	(0.7%)	15.4%		
Total growth at Actual Rates	23.1%	24.5%	23.9%	23.3%	8.8%	52.2%		

	2022		2021		2022		2021	
	Q4		Q4		Q4		Q4	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	19.5%	23.6%	19.8%	23.8%	14.2%	20.1%		
Sales Days / other	-	(1.6%)	-	(1.5%)	-	(1.6%)		
Underlying growth	19.5%	22.0%	19.8%	22.3%	14.2%	18.5%		
Acquisitions / Divestments	2.1%	1.3%	2.3%	1.3%	-	-		
Total growth at Constant Currency	21.6%	23.3%	22.1%	23.6%	14.2%	18.5%		
FX	(0.2%)	0.7%	-	-	(3.7%)	12.3%		
Total growth at Actual Rates	21.4%	24.0%	22.1%	23.6%	10.5%	30.8%		

	2022		2021		2022		2021	
	FY		FY		FY		FY	
	Continuing Operations		USA		Canada			
Revenue Growth:								
Organic growth	23.5%	13.0%	24.2%	12.8%	13.3%	15.8%		
Sales Days / other	-	(0.5%)	(0.1%)	(0.4%)	0.3%	(1.0%)		
Underlying growth	23.5%	12.5%	24.1%	12.4%	13.6%	14.8%		
Acquisitions / Divestments	1.8%	1.5%	1.9%	1.5%	-	-		
Total growth at Constant Currency	25.3%	14.0%	26.0%	13.9%	13.6%	14.8%		
FX	-	0.3%	-	-	0.5%	6.5%		
Total growth at Actual Rates	25.3%	14.3%	26.0%	13.9%	14.1%	21.3%		